

X Berkeley–Padova–Paris Workshop in Organizational Economics

THURSDAY, MAY 29th 2025

- 9:15 – 9:30 Welcome Address: Paola Valbonesi (University of Padova)
- Session 1 Chair: Edoardo Grillo (University of Padova)
- 9:30 – 10:30 Dakshina Da Silva (University of Lancaster)
“Highway Procurement during the Great Recession and Stimulus” joint with B. Rose
Discussant: Alessandro Buccioli (University of Verona)
- 10:30 – 11:30 Malin Arve (NHH Norwegian School of Economics)
“The green transition and competition in public procurement” joint with C. Desrieux
Discussant: Stephane Saussier (IAE Paris)
- 11:30 – 12:00 Coffee Break
- 12:00 – 13:00 Juan Ortner (Boston University)
“Scoring and Cartel Discipline in Procurement Auctions”
Discussant: Pasha Andreyanov (University of Padova)
- 13:00 – 14:00 Lunch
- Session 2 Chair: Pablo Spiller (Berkeley Haas School of Business)
- 14:00 – 14:40 Andrea Tulli (University of Tübingen)
“Public Procurement Efficiency and Growth”
- 14:40 – 15:20 Gegam Shagbazian (University of Padova)
“Public Procurement, Import Substitution and Innovation: Evidence from Russia”
- 15:20 – 15:50 Coffee Break
- 15:50 – 16:50 Olga Chiappinelli (Universitat de Barcelona)
“The greener, the better? Evidence from government contractors”
Discussant: Carine Staropoli (Université Paris 1 and Paris School of Economics)
- 16:50 – 17:50 Miguel Espinosa (Bocconi University)
“Managing Burnout: The Critical Role of Middle Managers in Worker Retention and Performance”, joint with Y. Chen, S. Liu, and J. Zhu
Discussant: Edoardo Grillo (University of Padova)
- 20:00 Dinner

FRIDAY, MAY 30th 2025

Session 3 Chair: Andrea Gallice (University of Torino)

9:30 – 10:30 Rodrigo Carill (Universitat Pompeu Fabra)
“Centralized Procurement: the Roles of Scale, Selection, and Variety”
Discussant: Giancarlo Spagnolo (University of Rome – Tor Vergata)

10:30 – 11:10 Gayane Shakhmuradyan (University of Padova)
“Corporate Innovation and Resilience in the Euro Area”

11:10 – 11:50 Isac Olave (NEOMA Business School)
“Contract Shifting vs. Contract Splitting in Public Procurement”

11:50 – 12:15 Coffee Break

12:15 – 13:15 Giorgio Zanarone (HEC Lausanne)
“What Does Governance do? Evidence from the Airline Industry”, joint with R. Gil, and
S. Forbes
Discussant: Riccardo Camboni (University of Padova)

13:15 – 14:15 Lunch

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