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ANDREA FURLAN

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PERSONAL DATA

Place and date of birth: Camposampiero (PD), 01/29/1976
Nationality: Italian
Address (Home): Via Gramsci, 3 – 35010 Cadoneghe (Padova, Italy)
Address (Office): Department of Economics and Management, University of Padova
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CURRENT ACADEMIC APPOINTMENTS

November 2017 – present, Full Professor of Management, Department of Economics and Management, University of Padova

December 2015 – Present, Director of the graduate course in Business Administration, Department of Economics and Management, University of Padova

January 2021 – Present, Scientific coordinator AREA 15 – Economics and Statistics, University of Padova

OTHER APPOINTMENTS

January 2022 – Present, Member of the Scientific Committee of Digital Meet

January 2013 – Present, Director of Lean Center of CUOA Business School

PAST APPOINTMENTS

October 2017 – October 2021, Research Deputy, Department of Economics and Management

December, 2010 – October 2017, Associate Professor of Management, Department of Economics and Management, University of Padova

January 2014 – December 2015, Vice-coordinator of the Ph.D. in Economics and Management, University of Padova

March 2006 – November, 2010 - Assistant Professor of Management, Faculty of Statistics, University of Padova

RESEARCH INTERESTS

Operational excellence, lean management and digital manufacturing

Problem solving, proactivity and behavioral operations

Organizational routines' dynamics, organizational learning and their micro-foundations

EDUCATION

2004 Ph.D. in Economics and Management, Department of Economics and Management, University of Padova

Dissertation: "Risk allocation and integration in supplier relations. The Italian Air Conditioning Industry"

Advisors: prof. Arnaldo Camuffo, prof. Giovanni Costa

1995 Laurea Degree in Economics and Management, Magna Summa cum Laude, School of Business Administration, University of Padova

Major in Strategic Management.

Title of the Thesis: Business strategy and supply chain management. Supervisor: prof. Giovanni Costa

VISITING POSITIONS

November 2018 – December 2018. Visiting professor at Chair of Operations and production management, ETH Zurich, Supervisor. Torbjorn Netland

September 2012 – December 2012. Visiting scholar at Krannert School of Management, Purdue University, West Lafayette (USA). Supervisor prof. Timothy Folta

September 2009 – December 2009. Visiting scholar at M.I.T., Cambridge (USA). Supervisors prof. Micheal Piore and prof. Richard Lester

September 2007 – October 2007. Visiting scholar at the Norwegian School of Management (BI), Department of Innovation and Economic Organization, Supervisor prof. Hakan Hakansson

September 2002 – December 2002. Visiting student at Graduate School of Management, Boston University, Boston.

AWARDS AND RECOGNITIONS

July 2018. "SIG Strategic Management General Track. Best paper" for the paper "Impacts of industry 4.0 investments on firm performance. Evidence from Italy" (with Bettiol M., Di Maria E., Capestro M.) presented at EUROMA 2018 Conference, Iceland, 19-22 June

July 2012. "The Jose A.D. Machuca P&OM World Conference Best Paper Award" for the paper "The green bullwhip effect: transferring environmental obligation along a supply chain" (with S. Lee, R. Klassen and A. Vinelli) presented at the Production & Operations Management World Conference, Amsterdam 1-5 July, 2012

June, 2008, "The Chris Voss Highly Commended Award" for the paper "Effects on Performance of Lean Bundles", (with Dal Pont G., Vinelli A) presented at EurOMA 15th international conference, University of Groningen, Groningen, The Netherlands, 15-18 June 2008.

July 2007: Marco Fanno Prize for the paper "Routes Towards Supplier and Production Network Internationalization" published in the International Journal of Operations and Production Management, 27 (4), 2007, pp. 371-387 (with A. Camuffo, P. Romano and A. Vinelli) "

June 2004: "The Chris Voss Best Paper Award. Honorable mention", for the paper "Operations and supply chain management as change agents in a mature industry: lessons from the footwear sector", (with Camuffo A., Romano P., A. Vinelli) presented at EurOMA 11th international conference, INSEAD, Fontainebleau, 27-29 June 2004.

TEACHING

Undergraduate courses (taught in English)

2008-present "Operations Management", Undergraduate program in Economics and Management, Department of Economics and Management, University of Padova

2006 "Principles of Marketing", School of Economics and Business Administration, University of Padova

Graduate and doctoral courses (taught in English)

2009-present "Strategic Management", Ph.D. in Economics and Management, Department of Economics and Management, University of Padova

2011-present "Advanced Operations Management", Graduate program in Business Administration, Department of Economics and Management, University of Padova

2006-2015 "Operations and Supply Chain Management", Graduate program in Statistics and Management, Department of Statistics, University of Padova

2008-2009. "Contract Theory in Strategic and Operations Management", Ph.D. in Economics and Management, Department of Economics and Management, University of Padova

2006-07 "Industrial marketing", Graduate program in Statistics and Management, Department of Statistics, University of Padova

Graduate and Master courses (taught in English)

2006-present "Operations and supply chain Management", Master in Business Management, Department of Economics and Management, University of Padova

2013-present "Strategy and Lean Production", Master in International Business Management, Department of Economics and Management, University of Padova

2005 "Management in Organization", Master in Business Management, School of Economics and Business Administration, University of Padova

Student's evaluations are higher than 8.5 on a scale from 1 to 10 (excellent)

I also teach strategic management for Executive MBAs

PHD SUPERVISING

2019 Claudia Cozzio, title of the thesis "A detailed and comprehensive investigation of the hospitality industry: a papers' collection embracing a management-focused as well as a consumer-focused perspective", Department of Economics and Management, University of Padova

2018, Matin Mhagheh, title of the thesis: "Managerial and Operational Problem-Solving: From Micro-Foundations to Antecedents of Behaviour Modes", Department of Economics and Management, University of Padova

2015, Metehan Feridun Sorkun, title of the thesis: “Product and Organizational Modularity”, Department of Economics and Management, University of Padova

2012, Ambra Galeazzo, title of the thesis: “Environmental Management and Lean Management”, Department of Economics and Management, University of Padova

Current ph.d. students

Michela Carraro, First year, Ph.D. Economics and Management, University of Padova

Mercedes Auqui, First year, Ph.D. Economics and Management, University of Padova

PUBLICATIONS IN INTERNATIONAL REFERRED JOURNALS

- 2021 Galeazzo A., Furlan A., Vinelli A., 2021, The role of employees' participation and managers' authority on continuous improvement and performance, *International Journal of Operations and Production Management*, Vole 41, Issue 13, p. 34-64
- Galeazzo A., Furlan A., 2021, Developing operational problem solvers: the role of job design decisions, *Total Quality Management & Business Excellence*, Vole 32, Issue 15-16, p. 1768–1785
- 2020 Furlan A., Grandinetti R., 2020, Can routines be inherited? A microfoundational approach to spinoffs, *European Management Review*, Vol 17, Issue 4, p. 885-899
- Furlan A., Cainelli G., 2020, Spinoffs or Startups? The effects of spatial agglomeration, *Industrial and Corporate Change*, Vol 29, Issue 6, p. 1451-1470
- Mohaghegh M., Furlan A., Systematic Problem Solving and its antecedents: a Synthesis of the Literature, *Management Research Review*, Vol 49 (Issue3), p. 1033-1062
- Da Giau A., Foss N.J., Furlan A., Vinelli A., 2020, Sustainable development and dynamic capabilities in the fashion industry, *Corporate Social Responsibility and Environmental Management*, Vol 27 issue 3, p. 1509-1520
- 2019 Furlan A., Galeazzo A., Paggiaro A., Organizational and perceived learning in the workplace: a multilevel perspective on employees' problem-solving, *Organization Science*, Vol 30 issue 2, p. 280-297
- Galeazzo A., Furlan A., Good problem solvers? Leveraging knowledge sharing mechanisms and management support, *Journal of Knowledge management*, Vol 23 (issue 6), p. 1017-1038
- Furlan A., “Startup size and pre-entry experience. New evidence from Italian New Manufacturing Ventures, *Journal of Small Business Management*, vol 57 (2), p. 679-692
- 2018 Furlan A., Vinelli A., “Unpacking the coexistence between improvement and innovation in world-class manufacturing: a dynamic capability approach, *Technological and Forecasting and Social Change*, vol 133, pp. 168-178
- Galeazzo A., Furlan A., “Lean bundles and configurations: a fsQCA approach, *International Journal of Operations and Production Management*, Vol 38 (2), p. 513-533
- 2017 “The organizational infrastructure of continuous improvement: an empirical analysis”, *Operations Management Review*, Vol. 10, p. 33-46 (with Galeazzo A., Vinelli A.)
- “Product and Organizational Modularity: a Contingent View of the Mirroring Hypothesis, *European Management Review*, Vol 14 (2), p. 205-224 (with Sorkun M.F.), doi 10.1111/emre.12101
- 2016 “Spinoffs and their endowments: beyond the Knowledge inheritance theory”, *Journal of Intellectual Capital*, Vol. 17(3), pp. 570-589, (with Grandinetti R.)
- “Who lives longer? Startups vs Spinoffs founded as Proprietorships”, *International Journal of Entrepreneurial Behavior & Research*, Vol 22 (3), p. 416-435
- 2015 “Modularity in KIBS: The Case of Third-Party Logistics Service Providers, *Industry and Innovation*, Vol 22 (2), 126-146 (with D. Campagnolo, A., Cabigiosu, G. Costa), doi: 10.1080/13662716.2015
- 2014 “The green bullwhip effect: transferring environmental requirements along a supply chain, *International Journal of Production Economics*, vol. 156, p. 39-51, (with Lee S., Klassen R., and Vinelli A),
- “Unveiling the growth process: entrepreneurial growth and the use of external resources”, *International Journal of Entrepreneurial Behavior and Research*, Vol 20 (1), p. 20-41 (with A. Paggiaro and R. Grandinetti)

- "Spin-off performance in the start-up phase: A conceptual framework", *Journal of Small Business and Enterprise Development*, Vol 21 (3), p. 528-544 (with R. Grandinetti)
- "Understanding environmental-operations integration: The case of pollution prevention projects", *International Journal of Production Economics*, Vol 153, p. 149-160 <http://dx.doi.org/10.1016/j.ijpe.2014.02.015>, (with A. Galeazzo and A. Vinelli)
- "Lean and green in action: interdependencies and performance of pollution prevention projects", *Journal of cleaner production*, vol. 85, p. 191-200, <http://dx.doi.org/10.1016/j.clepro.2013.10.015>, (with A. Galeazzo and A. Vinelli)
- Furlan A., Cabigiosu A., Camuffo A., "When the mirror gets misted up: modularity and technological change", *Strategic Management Journal*, Vol 35 (6), p. 789-807, (with A. Camuffo and A. Cabigiosu)
- 2011 "Size, Relationships and Capabilities: a new Approach to the Growth of the Firm", *Human Systems Management*, 30 (4), p. 195-213, (with R. Grandinetti)
- "Complementarity and lean manufacturing bundles. An empirical analysis", *International Journal of Production and Operations Management*, vol 31 (8), p. 835-850, (with G. Dal Pont, A. Vinelli)
- "On the complementarity between internal and external just-in-time bundles to build and sustain high performance manufacturing", *International Journal of Production Economics*, vol. 133 (2), p. 489-495, (with G. Dal Pont, A. Vinelli)
- "Understanding how Formal and Informal Communication affect Purchasing, Manufacturing and Logistics Integration", *Advances in Management*, vol. 4(7), p. 22-32, (with A. Camuffo, Romano P.)
- 2009 "Local networks and global networks: is it possible?", *IMP Journal*, Vol 3 (3), p. 3-20, (with R. Grandinetti and D. Campagnolo)
- "Business relationship portfolios and subcontractors' capabilities", *Industrial Marketing Management*, Vol 38, p. 937-945, (with R. Grandinetti and A. Camuffo)
- 2008 "Interrelationships among lean bundles and their effects on operational performance", *Operations Management Research*, Vol 1 (2), pp. 150-158 (with G. Dal Pont and A. Vinelli)
- "Breathing Shoes and Complementarities: Strategic Innovation in a Mature Industry", *International Journal of Innovation Management*, Vol 12 (2), pp.139-160 (June), (with A. Camuffo, P. Romano and A. Vinelli)
- 2007 "Risk Sharing in Supplier Relations: An Agency Model for the Italian Air Conditioning Industry", *Strategic Management Journal*, Vol 28 (12), pp. 1257-1266, (with A. Camuffo and E. Rettore)
- "Routes Towards Supplier and Production Network Internationalization", *International Journal of Operations and Production Management*, Vol. 27 (4), pp. 371-387, (with A. Camuffo, P. Romano and A. Vinelli)
- "How do Subcontractors Evolve?", *International Journal of Operations and Production Management*, Vol. 27 (1), pp. 69-89, (with R. Grandinetti and A. Camuffo)
- 2006 "The Process of Supply Network Internationalization", *Journal of Purchasing and Supply Management*, Vol. 12 (3), pp. 135-147, (with A. Camuffo, P. Romano and A. Vinelli)
- "Customer-supplier Integration Forms in the Air-Conditioning Industry", *Journal of Manufacturing Technology Management*, Vol. 17 (5), pp. 633-655, (with P. Romano and A. Camuffo)

PUBLICATIONS IN NATIONAL REFERRED JOURNALS

- 2017 "Genialità o Esperienza? L'innovatività delle nuove imprese", *Economia e Società Regionale*, 34 (3), p. 68-83
- 2015 "Manifattura e nuova imprenditorialità in Veneto", *Economia e Società Regionale*, 33 (1), p. 102-124, (with B. Anastasia, S. Pitingaro)
- "Le architetture modulari e il bilanciamento tra customizzazione e standardizzazione nei servizi logistici", *Economia & Management*, vol. 1, pp. 67-84 (with Cabigiosu A., Campagnolo D., Costa G.)
- 2013 "Value Logic Interactions: Perspective on Logistics Service Provider-Client Relationships", *Mercati e Competitività*, n.1, p. 35-51, (With L. Huemer)
- 2012 "La sopravvivenza delle nuove imprese: un'indagine in Veneto", *Economia e Società Regionale*, 32 (1), p. 88-100, (with R. Grandinetti)
- "Cosa sappiamo e cosa dovremo sapere sulla natalità delle imprese", *Economia e Società Regionale*, 115(1), p. 5-23, (with R. Grandinetti)

- 2011 "Alla Ricerca del Tempo Perduto (In una non Politica Industriale)", *Economia e Società Regionale*, 111(3), p.45-53, (with G. Costa)
- 2004 "Crescere e creare valore nei settori maturi. Il caso Geox", *Economia e Management*, n. 6, p. 111-124 (with A. Camuffo, P. Romano and A. Vinelli)
- "Relazioni di fornitura e sviluppo di nuovi prodotti: networking e performance delle relazioni di fornitura nel processo di sviluppo di nuovi prodotti", *Sviluppo & Organizzazione*, n. 206, p. 37-52 (with M. Gianecchini)
- 2002 "La rete nell'analisi di filiera", *Sviluppo & Organizzazione*, 190, Marzo-Aprile, p. 115-124

BOOKS AND BOOK CHAPTERS

- 2020 Miandar T., Galeazzo A., Furlan A., 2020, Coordinating Knowledge Creation: A Systematic Literature Review on the Interplay Between Operational Excellence and Industry 4.0 Technologies, in Bettiol M., Di Maria E., Micelli S., Knowledge Management and Industry 4.0, Springer, Cham, p. 137-162
- 2019 "Guidare le imprese sull'onda della complessità", Marsilio Editori, Venezia (con De Toni A.F.)
- 2018 "Allineamento per il successo. Come creare una trasformazione lean sostenibile, Guarini Next, Milano
- 2017 "The Implementation of Traceability in Fashion Networks", Collaboration in a Data Rich World, Sprienger, p.86-96 (with L.Macchion, A. Vinelli)
- 2014 "Come nascono le imprese: il ruolo dell'eredità, delle relazioni e dei contesti di incubazione", in Dalli D., Fornari D. (a cura di), Le discontinuità d'impresa. Dal mondo degli orologi al mondo delle nuvole, EGEA, Milano, (p.301-318), (with Grandinetti R.)
- 2012 "Knowledge Dynamics in Third-Party Logistics: Balancing Exploitation and Exploration Through Service Architectures", in Di Maria E., Grandinetti R., Di Bernardo B. (Ed.), *Exploring Knowledge-Intensive Business Services*, Palgrave Macmillan, NY, p. 155-173 (with Cabigiosu A., Campagnolo D., Costa G.)
- 2011 "Modularità di prodotto e relazioni di fornitura nell'industria italiana del condizionamento", in Costa G., Gubitta P. (Ed.), *Globalizzazione, modularità e nuove forme di organizzazione*, Franco Angeli, Milano (with Cabigiosu A., Camuffo A.)
- 2010 "Crescita aziendale, territori e imprese-rete estese" in Perulli P., *Nord Regione Globale. Il Veneto*, Pearson Italia, Milano-Torino, p. 1-69, (with R. Grandinetti and D. Campagnolo)
- 2008 "La scarpa virtuale: networking e performance del processo di sviluppo nuovi prodotti nella Riviera del Brenta", in AA.VV. La conoscenza nelle relazioni tra Aziende, Franco Angeli, Milano, p.69-90 (with M. Gianecchini)
- 2007 "Knowledge and Capabilities in Subcontractors' Evolution. The Italian case", in Susman G.I. (Ed), *Small and Medium-Sized Enterprises and the Global Economy*, Edward Elgar Publishing, p. 125-139, (with R. Grandinetti and A. Camuffo)
- "ERP e cambiamento organizzativo", in BUTERA F., REBORA G. (eds), *Il change management nelle imprese e nelle pubbliche amministrazioni*, Aracne Editrice, Roma, p. 981-1012, (with Martina Gianecchini)
- "I Casi Aziendali", in Corò G., Grandinetti R. (eds), *Le strategie di crescita delle medie imprese*, Il Sole 24 Ore, Milano, p. 123-255, (with M. Plechero)
- 2006 Il distretto della componentistica e della meccanica in provincia di Pordenone. Relazioni locali e apertura internazionale, *Franco Angeli*, Milano (with G. Bortoluzzi and R. Grandinetti)
- 2001 "Supply Chain e strategie d'impresa. Una rilettura del caso Carraro", in Costa G., Gubitta P., *Gruppo Carraro. La cultura dell'eccellenza*, Isedi, Torino, p. 195-222

SELECTED ACADEMIC PRESENTATIONS

- 2021 Carraro M., Furlna A., 2021, Shared or Divergent Mental Models? The role of Key Employees, 82nd Academy of Management Annual Meeting, Seattle Washington, USA
- Carraro M., Furlan A., 2021, Behind Worker Perceptions Accuracy: The Role of Work Environment and Cognitive-Motivational States in Operationsm, 2021 POMS Annual Conference, April 30th-May 5th

- Carraro M., Furlan A., 2021, "Shared or Divergent Mental Models? The Role of Key Employees in Problem Solving", 2021 POMS Annual Conference, April 30th-May 5th
- Carraro M., Furlan A., Netland T., 2021, "The root of continuous improvement: employees proactivity and mental models", 2021 POMS Annual Conference, April 30th-May 5th
- Galeazzo A., Vendraminelli L., Furlan A., Vinelli A., 2021, Knowledge sharing and job engagement: when IIoT is good?, EUROMA 2021, Berlin 4-7 July
- Januszek S., Netland T., Furlan A., Role of management perception and strategic alignment in lean implementation, EUROMA 2021, Berlin 4-7 July
- Galeazzo A., Vendraminelli L., Furlan A., Vinelli G., 2021, A human-centric approach to IIoT integration in workers' job designs, EUROMA 2021, Berlin, 4-7 July
- 2019 Galeazzo A., Furlan A., Vinelli A., 2019, "The role of organizational context and top-down decision making on continuous improvement and performance, EUROMA Conference "Operations adding value to society"
- Galeazzo A., Furlan A., Vinelli A., 2019, Continuous Improvement: A Tension Between Performance Management and Social Support, 30th annual POM conference, Washington
- 2018 Capestro M., Bettiol M., Di Maria E., Furlan A., 2018, Do Industry 4.0 Technologies Lead to More (and Better) Knowledge?, 19th European Conference on Knowledge Management
- 2017 "Can routines be inherited? A microfoundational approach to spinoff", 14th European Network on the Economics of the Firm (ENEF) meeting "Technological change and employment dynamics at the firm and industry level", 14th-15th September, Pisa (with Grandinetti R.)
- "The implementation of traceability in Fashion Network", 18th IFIP WG 5.5 Working Conference on Virtual Enterprises, PRO-VE 2017, Vicenza, Italy, September 18-20, 2017, Proceedings, p. 86-96 (with Macchion L. and Vinelli A.)
- 2016 "Sensing, Seizing, and Reconfiguring Capabilities for the Environmental Sustainability Challenge: A multiple Case Study in the Fashion Industry, EurOMA Annual Meeting, June 17-122th, Trondheim, Norway, (with Da Giau A., Vinelli A.)
- "Spinoffs or Startups? The effect of Geographical Clustering", Innovation, Entrepreneurship and Invention Network, SMS Extension, June 8th, Padova, Italy, (with Cainelli G.)
- "Systematic problem solving of shop-floor employees and learning mechanisms: a multilevel approach", Annual Meeting of the Academy of Management, August 5-9th, Anaheim (California), (with Galeazzo A., Paggiaro A.)
- 2015 "Green Dynamic Capabilities: ^{SEP}A systematic Literature Review and research agenda", IAERE Third Annual Conference, (with A. Da Giau, A. Vinelli)
- "Behavioral and organizational characteristics of individual problem-solving", DRUID Conference, June 15-17, Rome (with A. Galeazzo)
- "Behavioral and organizational antecedents of individual problem-solving", EURAM Conference, June 15-17, Rome, (with A. Galeazzo)
- "Product and Organizational Modularity: A Contingent View of the Mirroring Hypothesis", EURAM Conference, June 15-17, Rome, (with M.F. Sorkun)
- 2014 "Survival of spinoffs founded as sole proprietorships. An Empirical Study on Italian New Ventures", 74th Academy of Management Annual Meeting, Philadelphia (USA), 1-5th August
- "Dynamic Capabilities towards Environmental Sustainability: an exploratory case study". Proceedings EurOMA Conference 2014, Palermo, Italy, June 20th – 25th 2014 (with Da Giau, A., Furlan, A., Vinelli, A.).
- "Achieving supply chain traceability in the fashion industry". Proceedings EurOMA Conference 2014, Palermo, Italy, June 20th – 25th 2014 (with Macchion, L., Da Giau, A., Furlan, A., Vinelli, A.)
- 2013 "Service Modularity, inter-organizational relationships and the mirroring hypothesis in KIBS, January 16-17, 15th International Seminar on Service Architecture and Modularity, Copenhagen Business School, Frederiksberg, Denmark (with Campagnolo D., Cabigiosu A.)
- "Improvement and Innovation in World-class Manufacturing: A dynamic capability approach, 73rd Annual Meeting of the Academy of Management, "Capitalism in Question", Orlando, 10-13 August (with A. Vinelli)

- "Lean Thinking to provide smart infrastructure", 24th Annual POM Conference, Proceedings of POMS Conference. Denver, May 3-6, 2013 (with Da Giau A., Macchion L., Vinelli A., Cascetta E.), ISBN 978-0-615-78489-2
- 2012 "Balancing Continuous Improvement and Innovation: the Double Helix of Contextual Ambidexterity, 72nd Annual Meeting of the Academy of Management "The Informal Economy", Boston (USA), 4-8th August
- "Passing Environmental Requirements Up the Supply Chain. Evidence for a Green Bullwhip Effect", Socially Responsible Operations, 23rd Annual POMS Conference, Chicago, Illinois, USA (with Su-Yol Lee, Robert D. Klassen, Andrea Vinelli)
- "The green bullwhip effect: transferring environmental obligations along a supply chain", POMS World Conference, Amsterdam 1-5 July, 2012 (with Su-Yol Lee, Robert D. Klassen, Andrea Vinelli)
- "Achieving continuous improvement and innovation through a supportive organizational context", POMS World Conference, Amsterdam 1-5 July, 2012 (with Andrea Vinelli)
- 2011 "When the Mirror Does not Work: Modularity, Supplier Integration and Technological Change", Decision Science Institute 42nd annual meeting, November 19-22 (with Arnaldo Camuffo and Anna Cabigiosu)
- "Re-conceptualizing integration strategies and positioning choices: Beyond the upstream-downstream dimension", 27th IMP Conference, 30th August - 3rd September, Glasgow (with Lars Huemer)
- "Technological change, across-firm mirroring hypothesis and the modular theory of the firm, 8th ENEF Meeting "Strategy and Economics of the firm", Strasbourg 7th & 8th September 2011 (with A. Cabigiosu and A. Camuffo)
- "Contextual Ambidexterity and Just-in-Time as nurtures of Continuous Improvement and Innovation", 18th EurOMA Conference, 3-6 July, Cambridge UK (with A. Vinelli)
- "Lean and Green in Action: Drivers, Interdependencies and Performance of Environmental Projects", 71st Annual Meeting of the Academy of Management, San Antonio, 12-16 August. (with Galeazzo, A., Franchini, V., and Vinelli, A.)
- "Knowledge dynamics of third-party logistics: balancing exploitation and exploration through service architectures" (with Campagnolo D., Cabigiosu A., Costa G.), 11th Euram conference, Tallinn, 1st-4th June
- 2010 "Does modularity affect supplier integration? The Role of Component Technological Change", with (A. Cabigiosu, A. Camuffo), 70th Annual Meeting of the Academy of Management - Dare to Care: Passion and Compassion in Management Practice and Research, *paper selected in the Academy Best Paper Proceedings*
- "How Diesel entered the luxury sector: catching and expanding complementarities through M&A", (with G. Costa, A. Cabigiosu, D. Campagnolo), Strategic Management Society 30th Annual International Conference, Rome, September 12-15
- "Entrepreneurial growth and the strategic use of external resources: two sides of the same coin" (with R. Grandinetti), 2010 Strategic Management Society 30th Annual International Conference, Rome, September 12-15
- "Can just in time and innovation capabilities coexist? An empirical study" (with A. Vinelli), 17th International Annual EurOMA Conference, Managing Operations in Service Economies, 6-9 June 2010, Porto, Portugal
- "Are lean and green practices complementary? Evidence from two case studies" (with V. Franchini, A. Galeazzo, A. Vinelli), 17th International Annual EurOMA Conference, Managing Operations in Service Economies, 6-9 June 2010, Porto, Portugal
- "Sustainable Operations and Lean Management: Towards an Integrated Approach", 21st POMS Annual Conference, Mat 7-10, Vancouver (with A. Galazzo, V. Franchini, and A. Vinelli)
- 2009 "How do Size, Relationships and Capabilities interact over time? A Multidimensional Approach to Firm Growth" (with R. Grandinetti), paper presented at the 25th IMP conference "Handling Plurality of Relationship Forms in Networks: from Clans to Clubs, from Cliques to Communities", Marseilles, 3rd - 5th September
- "A multidimensional approach to Firm Growth: Size, Relationships and Capabilities in action" (with R. Grandinetti), 69th Annual Meeting of the Academy of Management, August 7-11, Chiacago, Illinois, USA
- "Searching for complementarity in lean manufacturing settings" (with G. Dal Pont and A. Vinelli), 69th Annual Meeting of the Academy of Management, August 7-11, Chiacago, Illinois, USA
- "An empirical investigation on the complementarity between internal and external lean bundles" (with G. Dal Pont and A. Vinelli), 16th EurOMA International Conference, Goteborg, Sweden, June 14-17

- 2008 "Lean Bundles Implementation and Performance Improvement. An Empirical Analysis, proceedings of the 3rd world Conference on Production and Operations Management POM Tokyo 2008, Manufacturing Fundamentals: Necessity and Sufficiency, Tokyo, August 5th-8th (with G. Dal Pont and A. Vinelli).
 "Business Networks and the internationalization of local cluster suppliers, Proceedings of the 24th IMP Conference "Studies on business interaction – consequences for business in theory and business in practice", Uppsala University, 4-6th September, Uppsala (with Roberto Grandinetti)
 "Effects on Performance of Lean Bundles", proceedings of the EurOMA 15th international conference, University of Groningen, Groningen, The Netherlands, 15-18 June 200 (with G. Dal Pont and A. Vinelli)
- 2007 "Business Relationships and Subcontractors' Capabilities: a Portfolio Approach, Proceedings of the 23rd IMP conference "Exploiting the b2b knowledge network: new perspectives and core concepts", Manchester, UK (with R. Grandinetti and A. Camuffo)
 Business Relationships and Subcontractors' Capabilities: a Portfolio Approach, Proceedings of the IMP 2007 Conference, Exploiting the b2b knowledge network: new perspectives and core concepts, Manchester, UK (with R. Grandinetti, A. Camuffo)
 Component modularity and Buyer-Supplier Integration in the Air-Conditioning Industry, 68th Annual Meeting of the Academy of Management, August 3-8, Philadelphia, USA (with A. Cabigiosu and A. Camuffo)
- 2006 "Understanding How Formal and Informal Communication Affect Internal Integration, in Mendibil K. and Shamsuddin A., Moving up the Value Chain, Conference Proceedings EUROMA, Glasgow, pp. 221-230, (with A. Camuffo and P. Romano)
 "Risk Sharing in Supplier Relations: an agency model for the Italian Air Conditioning Industry", paper presented at British Academy of Management 2006 Annual Conference, The Waterfront Hall and Hilton Hotel, Belfast, September 12-14 (with A. Furlan A. and E. Rettore)
 "Internationalization, marketing capabilities and the evolution of Italian subcontractors", paper presented at the third International Urbino Workshop on Business Market "Organizing Marketing and Purchasing in Business Markets", Urbino (Italy), April 27th-28th (with G. Bortoluzzi, A. Camuffo and R. Grandinetti)
- 2005 "Subcontractors segmentation in Italian industrial clusters: structure and dynamics", in Demeter K (ed), Operations Management and Global Competitiveness, Conference Proceedings EUROMA, Budapest, pp. 1739-1748 (with A. Camuffo and R. Grandinetti)
 "How technological knowledge and customer-supplier interactions shape the process for supplier network internationalization", in Demeter K (ed), Operations Management and Global Competitiveness, Conference Proceedings EUROMA, Budapest, pp. 463-472 (with A. Camuffo, P. Romano and A. Vinelli)
 "Breathing shoes and complementarities. How Geox is rejuvenating the footwear industry", 66th Annual Meeting of the Academy of Management, Honolulu USA, August 2005 (A. Camuffo, P. Romano and A. Vinelli)
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21/06/2022

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