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## Enrico Rubaltelli, Ph. D. Curriculum Vitae

### Address

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### Research Interests

Decision-making; emotion regulation; risk perception; behavioral economics; moral behavior; sport psychology.

### Education

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- *March 31, 2006:* Ph. D. Cognitive Sciences, University of Padova.
- *March 2004 - February, 2005:* Visiting scholar, Decision Research & University of Oregon - Eugene, OR.
- *June 14, 2001:* B.A. in I/O Psychology, University of Padova.

### Academic experience

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- *October 2018 - present:* Associate professor of cognitive psychology, University of Padova.
- *May 2012- September 2018:* Assistant professor of cognitive psychology, University of Padova.
- *November, 2006 - October 2011:* Post-doctoral fellow, University of Padova.
- *May 2005 - October 2006:* Post-doctoral fellow, University of Modena and Reggio Emilia.
- *2005 - 2019:* Visiting at Decision Researcher, Eugene, OR (one month each year).
- *2003 - 2005:* Graduate student, University of Padova.
- *March - September, 2002:* Traineeship, Alitalia.
- *September, 2001 - March, 2002:* Traineeship, University of Trento.

### Grants and awards

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- 2020 Best Paper Award in Risk Analysis (awarded from the Society for Risk Analysis).
- Co-investigator and coordinator of the Italian Unit in the project "Preventing doping in sports: A moral intervention in young British, Greek, and Italian athletes" (PI: Maria Kavussanu). Project funded by the International Olympic Committee (IOC). (2018-2019; \$25,000).
- Principal investigator, DPSS research project award at the University of Padova, prot. BIRD168200, "Effects of terrorist threat on people's cognitive, emotional, and social functioning: an interdisciplinary investigation." (2016-2018; ~ \$30,000).
- Co-investigator, Economics department research project award at the University of Padova, prot. CDPA139295, (PI: Saverio Bozzolan) "What users want. An experimental study of the relevance of corporate disclosure." (2014-2016; ~ \$30,000).
- Co-investigator project U.S. National Science Foundation - grant number: SES-1227729 (PI: Paul Slovic) "Valuing the lives you can save: Understanding and combatting value collapse as numbers increase" (2013-2015).
- Receiver of the EDEN Erasmus Mundus Academic Network Fellowship 2014 to visit the Hebrew University of Jerusalem (~ \$3,000).

## Publications

### Published papers

- Ruggeri K., Friedemann M., Krawiec J. M., Jarke H., Quail S. K., Paul A. F., Folke T., **Rubaltelli E.** (2022). Economic, financial, and consumer behavior. In Kai Ruggeri (Ed.), *Psychology and Behavioral Economics: Applications for Public Policy* (Chapter 4). London, UK: Routledge.
- Filardi M., D'Anselmo A., Agnoli S., **Rubaltelli E.**, Mastria S., Mangiaruga A., Franceschini C., Pizza F., Corazza G. E., Plazzi G. (2021). Cognitive dysfunction in central disorders of hypersomnolence: a systematic review. *Sleep Medicine Reviews*, 59, 101510.
- Scrimin S., **Rubaltelli E.** (2021). [Dehumanization after terrorism: The role of psychophysiological emotion regulation and trait emotional intelligence](#). *Current Psychology*, 40, 2707-2714.
- Rubaltelli E.**, Lotto L. (2021). Nudging freelance professionals to increase their retirement pension fund contributions. *Judgment and Decision Making*, 16, 551-565.
- Gavaruzzi T., Caserotti M., Leo I., Tasso A., Speri L., Ferro A., Fretti E., Sannino A., **Rubaltelli E.**, Lotto L. (2021). The role of emotional competences on parents' vaccine hesitancy. *Vaccines*, 9, 298.
- Rubaltelli E.**, Manicardi D.†, Orsini F., Mulatti C., Rossi R., Lotto L. (2021). How to nudge drivers to reduce speed: The case of the left-digit effect. *Transportation Research Part F: Traffic Psychology and Behavior*, 78, 259-266.
- Caserotti M., Girardi P., **Rubaltelli E.**, Tasso A., Lotto L., & Gavaruzzi T. (2021). COVID-19 risk perception and its effect on vaccine hesitancy over time for Italian residents. *Social Science & Medicine*, 272, 113688.
- Rubaltelli E.**, Tedaldi E.†, Orabona N.†, Scrimin S. (2020). Environmental and psychological variables influencing reactions to the COVID-19 outbreak. *British Journal of Health Psychology*, 25, 1020-2038.
- Pittarello A., Caserotti M.†, **Rubaltelli E.** (2020). "Three is better than two": Increasing donations with the attraction effect. *British Journal of Psychology*, 111, 805-822.
- Rubaltelli E.**, Priolo G.†, Scrimin S., & Moscardino U. (2020). Media exposure to terrorism and perception of immigrants as a threat: The role of emotional intelligence and psychophysiological self-regulation. *Risk Analysis*, 40, 1666-1676.
- Rubaltelli E.**, Dickert S., Hysenbelli D., Mayorga M., & Slovic P. (2020). Asymmetric cost and benefit perceptions in willingness-to-donate decisions. *Journal of Behavioral Decision Making*, 33, 304-322.
- Ruggeri, K., Ali, S., Berge, M. L., Bertoldo, G., Bjørndal, L. D., Crtijos-Bernabeu, A., Davison, C., Demić, E., Esteban-Serna, C., Friedmann, M., Gibson, S. P., Jarke, H., Karakasheva, R., Khorrami, P. R., Kveder, J., Andersen, T. L., Lofthus, I. S., McGill, L., Nieto, A. E., Quail, S. K., Rutherford, C., Tavera, F. L., Tomat, N., Van Reyn, C., Večkalov, B., Wang, K., Yosifova, A., Papa, F., **Rubaltelli, E.**, van der Linden, S., Folke, T. (2020). Replicating patterns of prospect theory for decision under risk. *Nature Human Behavior*, 4, 622-633.
- Rubaltelli E.** (2020). Heuristics. In Glaveanu V. (ed.), *The Palmgrave Encyclopedia of the Possible*. Cham: Palmgrave Mcmillan.
- Caserotti M.†, **Rubaltelli E.**, Slovic P. (2019). [How decision context changes the balance between cost and benefit increasing charitable donations](#). *Judgment and Decision Making*, 2, 187-198.
- Agnoli S., Franchin L., **Rubaltelli E.**, Corazza G. E. (2019). The emotionally intelligent use of attention and affective arousal under creative frustration and creative success. *Personality and Individual Differences*, 142, 242-248.
- Agnoli S., Franchin L., **Rubaltelli E.**, Corazza G. E. (2019). How do you manage evaluation? Attentive and affective constituents of creative performance under perceived frustration or success. In I. Lebeda and V. P. Glavenau (Eds.), *The Palmgrave Handbook of Social Creative Research*. Cham, Switzerland: Springer Nature.
- Rubaltelli E.**, Scrimin S., Moscardino U., Priolo G.†, Buodo G. (2018). Media exposure to terrorism and people's risk perception: The role of environmental sensitivity and psychophysiological response to stress. *British Journal of Psychology*, 109, 656-673.
- Kogut T., Ritov I., **Rubaltelli E.**, Liberman N. (2018). [How far is the suffering? The role of psychological distance and victims' identifiability in donation decisions](#). *Judgment and Decision Making*, 13, 458-466.
- Rubaltelli E.**, Agnoli S., Leo I. (2018). Emotional intelligence impact on half marathon finish times. *Personality and Individual Differences*, 128, 107-112.

- Pittarello A., Conte B.†, Caserotti M.†, Scrimin S., **Rubaltelli E.** (2018). [Emotional intelligence buffers the effect of physiological arousal on dishonesty](#). *Psychonomic Bulletin & Review*, 25, 440-446.
- Rubaltelli E.\***, Pittarello A.\* (2018). Negative emotion and trait emotional intelligence in reaction to terrorist attacks. *Personality and Individual Differences*, 123, 247-252.
- Canale N., **Rubaltelli E.**, Vieno A., Pittarello A., Billieux J. (2017). [Impulsivity influences betting under stress in laboratory gambling](#). *Scientific Reports*, 7, 1-12.
- Pittarello A., **Rubaltelli E.**, Motro D. (2016). Legitimate lies: The relationship between omission, commission, and cheating. *European Journal of Social Psychology*, 46, 481-491.
- Rubaltelli E.**, Agnoli S., Franchin L. (2016). Sensitivity to affective information and investors' evaluation of past performance: An eye-tracking study. *Journal of Behavioral Decision Making*, 29, 295-306.
- Pittarello A., Motro D., **Rubaltelli E.**, Pluchino P. (2016). The relationship between attention allocation and cheating. *Psychonomic Bulletin & Review*, 23, 609-616.
- Agnoli S., Pittarello A.†, Hysenbelli D.†, **Rubaltelli E.** (2015). [“Give, but give until it hurts” The modulatory role of trait emotional intelligence on the motivation to help](#). *PLoS ONE*, 10, e0130704
- Agnoli S., Franchin L., **Rubaltelli E.**, Corazza G. E. (2015). An eye-tracking analysis of irrelevance processing as moderator of openness and creative performance. *Creative Research Journal*, 27, 125-132.
- Canale N., Vieno A., Griffiths M., **Rubaltelli E.**, Santinello M. (2015). Trait urgency and gambling problems in young people by age: The mediating role of decision-making processes. *Addictive Behaviors*, 46, 39-44.
- Canale N., Vieno A., Griffiths M., **Rubaltelli E.**, Santinello M. (2015). How do impulsivity traits influence problem gambling through gambling motives? The role of perceived gambling risk/benefits. *Psychology of Addictive Behaviors*, 29, 813-823.
- Rubaltelli E.**, Lotto L., Ritov I., Rumiati R. (2015). [Moral investing: Psychological motivations and implications](#). *Judgment and Decision Making*, 10, 64-75
- Hysenbelli, D.†, **Rubaltelli E.**, Rumiati R. (2013). [Others' opinion count, but not all of them: anchoring to in-group versus outgroup members' behavior in charitable giving](#). *Judgment and Decision Making*, 678-690.
- Pittarello A.†, **Rubaltelli E.**, Rumiati R. (2013). You can't be better than me: The role of social comparison and reference points in regulation moral behavior. *Journal of Economic Psychology*, 37, 65-76.
- Rubaltelli E.\***, Dickert S.\* , Slovic P. (2012). [Response mode, compatibility, and dual-process in the evaluation of simple gambles: An eye-tracking investigation](#). *Judgment and Decision Making*, 7, 427-440.
- Rubaltelli E.**, Agnoli S. (2012). The emotional cost of charitable donations. *Cognition & Emotion*, 26, 769-785.
- Tessari T., **Rubaltelli E.**, Tomelleri S., Zorzi C., Pietroni D., Levorato C., Rumiati R. (2011). €1 ≠ €1: Coins versus bills and people's spending behavior. *European Psychologist*, 16, 238-246.
- Rubaltelli E.** (2011). Attitudes toward xenotransplantation and stem cells: Risk perception and ethical issues. *Organs, Tissues & Cells*, 14, 11-19.
- Baghi, I., **Rubaltelli, E.**, Tedeschi, M. (2010). Mental accounting and cause related marketing strategies. *International Review on Public and Nonprofit Marketing*, 7, 145-156.
- Rubaltelli E.**, Pasini G., Rumiati R., Olsen R.A., Slovic P. (2010). The influence of affective reactions on investment decisions. *Journal of Behavioral Finance*, 11, 168-176.
- Rubaltelli E.**, Rumiati R., Slovic P. (2010). Do ambiguity avoidance and the comparative ignorance hypothesis depend on people's affective reactions? *Journal of Risk and Uncertainty*, 40, 243-254.
- Rubaltelli E.**, Burra P., Canova D., Germani G., Tomat S., Ancona E., Cozzi E., Rumiati R. (2009). People's attitude toward xenotransplantation: Affective reactions and the influence of the evaluation context. *Xenotransplantation*, 16, 129-134.
- Pietroni D., Van Kleef G.A., **Rubaltelli E.**, Rumiati, R. (2009). When happiness readily pays in negotiation. *Mind & Society*, 8, 77-92.
- Baghi I., **Rubaltelli E.**, Tedeschi M. (2009). A strategy to communicate corporate social responsibility: Cause related marketing and its dark side. *Corporate Social Responsibility and Environmental Management*, 16, 15-26.
- Rubaltelli E.**, Slovic P. (2008). [Affective reactions and context-dependent processing of negations](#). *Judgment and Decision Making*, 3, 607-618.
- Rubaltelli E.**, Burra P., Sartorato V., Canova D., Germani, G., Tomat S., Ancona E., Cozzi E., Rumiati R. (2008). Strengthening acceptance for xenotransplantation: The case of attraction effect. *Xenotransplantation*, 15, 159-163.

- Polezzi D., Daum I., **Rubaltelli E.**, Lotto L., Civai C., Sartori G, Rumiati R. (2008). Mentalizing in economic decision-making. *Behavioural Brain Research*, 190, 218-223.
- Lotto L., **Rubaltelli E.**, Rumiati R., Savadori L. (2006). Mental representation of the concept money in experts and nonexperts Italian samples after the introduction of the Euro. *European Psychologist*, 11, 277-288.
- Rubaltelli E.**, Rubichi S., Savadori L., Tedeschi M., Ferretti R. (2005). Numerical information format and investment decisions: Implications for the disposition effect and the status quo bias. *The Journal of Behavioral Finance*, 6, 19-26.

\* Indicates that authors contributed equally to the project

† Indicates student author

Links indicate open-access papers; DOIs are reported for early view form of papers in press

### Pre-prints and papers submitted for publication and in preparation

- Civai C., Caserotti M., Carrus E., Huijmans I., **Rubaltelli E.** (Pre-print). [Perceived scarcity and cooperation contextualized to the COVID-19 pandemic](#).
- Calcagni A., Cao N., **Rubaltelli E.**, Lombardi L. (Pre-print). [A psychometric modeling approach to fuzzy rating data](#).
- Franchin L., Agnoli S., **Rubaltelli E.** (Review & Resubmit). Cost or benefit? Prosocial behavior across the school years to adulthood.
- Priolo G.†\*, Vacondio M.†\*, Bernasconi S. M.†, **Rubaltelli E.** (Submitted). Beware the inexperienced financial advisor with a high trait emotional intelligence: Psychological determinants of the misperception of the risk-return relationship.
- Pittarello A. \*, **Rubaltelli E.\*** (Submitted). Frequency format reduces risk acceptance during COVID-19.
- Pittarello A. \*, **Rubaltelli E.\*** (Submitted). Evaluability and certainty effect: When a “bad” gamble feels “good.”
- Scrimin S., Mastromatteo L. Y.†, Hovnanyan A.†, Zagni B.†, **Rubaltelli E.**, Pozzoli T. (Submitted). Effects of socio-economic status, parental stress and family support on children’s physical and psychological health during the COVID-19 pandemic.
- Hovnanyan A., Mastromatteo L. Y., Rubaltelli E., Scrimin S. (In preparation). Stress and emotional intelligence shape people’s giving behavior: Different effects of social, cognitive and emotional stress.
- De Roni P.†, Caserotti M., Pittarello A., Lotto L., **Rubaltelli E.** (In preparation). How evaluation mode and emotional expressions affect donations.
- Bozzolan S., O’Regan P., **Rubaltelli E.**, O’Donnell D. (In preparation). Exploring the efficacy of graphical and tabular enterprise risk profile presentations on managerial decision-making using eye-tracking technology.
- Tedaldi E.†, Orabona N.†, Hovnanyan A.†, **Rubaltelli E.**, Scrimin S. (In preparation). Knowing how to regulate emotions moderates the anxiety induced by the COVID-19 pandemic.
- Rubaltelli E.**, Agnoli S., & Leo I. (In preparation). The marathon is another story: Trait emotional intelligence and running performance.

### Working papers

- Ferretti R., Pancotto, F, **Rubaltelli E.** A test of the behavioral versus the rational model of persuasion in financial advertising. *CEFIN Working Papers No 59*.
- Rubaltelli E.**, Agnoli S., Rancan M., Pozzoli T. Emotional intelligence and risk taking in investment decision-making. *CEFIN Working Papers No 53*.
- Manfrinati A., **Rubaltelli E.**, Mazzocco K., Lotto L., Rumiati R. In search for an “alibi”. The role of justification in moral judgment. *Working Paper of the Dept. of Developmental and Socialization Psychology* (University of Padova).
- Rubaltelli E.**, Tedeschi M., Baghi I., Rubichi S. Effect of context and time constraints: Does the attraction effect depend on a non-compensatory processing? *Research Report R37-05 del Dipartimento di Scienze Sociali, Cognitive e Quantitative* (Università degli Studi di Modena e Reggio Emilia).

### Media coverage

[Open](#); Rai Economia; Radio3 Rai; Il Sole 24 Ore; Plus Il Sole 24 Ore; La Repubblica; Focus; Il Mattino di Padova; [Runner’s world.com](#); Exame; [iNews](#); eu.ironman.com; [PsyPost.org](#); Advisor; Mediolanum Channel;

Radio e Televisione della Svizzera Italiana; Italia 7 Gold; La8; TV7 Triveneta; L'Indro; IMQ; RadioBue; PadovaOggi.

## Teaching

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### Full classes

- 2021/2021 Psychology of Sport Performance (MA)  
3 credits class.
- 2020/2021 Psychology of Decisions and Improvement of Individual Behavior (MA)  
1.5 credits module.
- 2018/2019 - present: Psychology of Sport and Wellbeing, School of Psychology (MA)  
1.5 credits module.
- 2016/2017 - present: Psychology of Judgment and Decision Making - Law School (MA)  
3 credits class.
- 2014-2015 - present: Psychology of Economic Decisions - School of Psychology (MA)  
3 credits class.
- 2016/2017 - 2019/2020: Psychology of Decision, Galilean School of Higher Education.  
1 credit module.
- 2013/2014: Risk Perception and Decision Making - School of Humanities (MA)  
3 credits class.
- 2012/2013: Judgment and Decision Making - School of Humanities (BA)  
3 credits class.
- 2009/2010 & 2010/2011: Behavioral Economics - School of Economics (MA)  
1 credit module
- 2010/2011: Risk Perception and Decision Making - School of Humanities (MA)  
3 credits class.

### Guest seminars and lectures at winter/summer schools

- July 2019: iSchool - Junior Research Programme Summer School on "Behavioral Economics", Siena, Italy.
- February, 2018: Winter School on "Competing or Cooperating: Human interaction in times of social and economic instability", University of Padova, Padova, Italy.
- Sept. 2017: Dept. of Psychology - University "La Sapienza" of Rome, Rome, Italy.
- Feb 2017: Winter School on "The Implications of Socioeconomic Inequality for Psychological Wellbeing", University of Padova, Padova, Italy.
- Jan 2017: Faculty of Behavioral and Social Sciences - University of Groningen, The Netherlands.
- Mar 2015: Dept. of Quantitative Economic Sciences - University "G. D'Annunzio" of Chieti-Pescara, Italy
- Dec 2014: Decision Making and Economic Psychology Center - Ben Gurion University of Negev, Beersheba, Israel.
- Dec 2014: School of Education - Hebrew University of Jerusalem, Jerusalem, Israel.
- Jun 2012: Department of Accounting - University of Venice Cà Foscari, Venice, Italy.
- Jun 2005: Graduate School in Human Sciences - University of Modena and Reggio Emilia, Reggio Emilia, Italy.

### Other teaching activities

- 2018/19/20: Lecture on Nudge at the Post-graduate Master in Innovation, Design, and Evaluation of Policies and Services.
- 2014 - 2016: Lecture on Decision Making at the Post-graduate Master in Governance of Local Public Networks.

- 2008 & 2009: Lecture on Decision Making and Nudge at the Post-graduate Master in Psycho-traumatology and stress management.
- 2006 & 2008: Lecture on Decision Making at the Post-graduate Master in Service Management 2006 & 2008.
- 2008: Lectures on Judgment and Decision Making at the Italian Finance Bureau Management & Administration School.

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## Student supervision

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### Graduate students

- 2021 - present: Supervisor Elisa Tedaldi - Graduate School in Psychological Science, University of Padova
- 2020 - present: Supervisor Alessio Baracco - Graduate School in Psychological Science, University of Padova.
- 2019 - present: Supervisor Prisca De Roni - Graduate School in Psychological Science, University of Padova.
- 2016 - 2019: Supervisor Marta Caserotti - Graduate School in Psychological Science, University of Padova (now Postdoctoral research fellow, University of Padova).
- 2013 - 2015: Co-supervisor Natale Canale - Graduate School in Psychological Science, University of Padova (now Assistant Professor of Psychology, University of Padova).
- 2012 - 2014: Supervisor Andrea Pittarello - Graduate School in Psychological Science, University of Padova (now Assistant Professor of Psychology, Virginia Tech, United States).
- 2012 - 2014: Supervisor Dorina Hysenbelli - Graduate School of Psychological Science, University of Padova.
- 2014: Co-supervisor Michele Alessi - Borsa di Studio e Ricerca - Fondazione Accademia d'Abruzzo - University of Chieti & Pescara.

### Postgraduate students

- 2019 - present: Supervisor Marta Caserotti - Department of Developmental Psychology and Socialization, University of Padova.

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## Academic services

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- 2020 - present: Member of the Department Committee for Community Outreach
- 2015 - 2020: Member of the Department Committee on Internationalization.
- 2017 - 2018: Assistant Professors elected member in the Department Scientific Committee.

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## Affiliations to scientific societies and research centers

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- 2004 - present: Judgment and Decision Making Society.

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## Ad-hoc reviewer

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### Journal reviews

Accounting and Business Research; Asia Pacific Management Review; Behavioral Public Policy; Clinical Transplantation; Emotion; Experimental Brain Research; Experimental Psychology; European Journal of Social Psychology; Frontiers in Psychology; Giornale Italiano di Psicologia; International Journal of Psychology; Journal of Consumer Behavior; Journal of Behavioral Decision Making; Journal of Behavioral Finance; Journal of Consumer Behavior; Journal of Economic Psychology; Journal of Experimental Social

Psychology; Journal of Public Policy; Judgment and Decision Making; Memory & Cognition; Mind & Society; Personality & Individual Differences; PlosOne; Psicologia Sociale; PsyCh; Psychonomic Bulletin & Review; Qualitative Research in Finance; Quality & Quantity; Review of Behavioral Finance; Risk Analysis; The Geneva Risk and Insurance Review; Xenotransplantation.

#### Grant proposals reviews

- Swiss National Science Foundation (SNF), Early postdoc mobility proposal.
- Austrian Science Fund (FWF) Doctoral Program proposal (DK).
- German - Israeli Foundation (GIF) grant proposal.
- National Science Foundation (USA).
- Programma per Giovani Ricercatori "Rita Levi Montalcini" - Ministero dell'Università e della Ricerca (Italy).

#### Conference committees

- Organizer Winter School on "The Implications of Socioeconomic Inequality for Psychological Well-being", University of Padova, February 20-24, 2017.
- Member of the scientific committee, special session on Multi-agents Macro-economics, DCAI '14 - 11th International Symposium on Distributed Computing and Artificial Intelligence - University of Salamanca.
- Member of the scientific committee, special session on Multi-agents Macro-economics, DCAI '15 - 12th International Symposium on Distributed Computing and Artificial Intelligence - University of Salamanca.

#### Selected works presented at international conferences

- Rubaltelli E.** Anti-inference bias in the context of inadmissible evidence. Workshop on Behavioral Legal Studies: Cognition, Motivation and Moral Judgments. Hebrew University of Jerusalem, June 2019, Jerusalem, Israel (oral presentation).
- Rubaltelli E., Pittarello A.** Should I keep or should I give? The costs (and benefits) of prosocial behavior. *Society for Judgment and Decision Making Annual Meeting*. November 2016. Boston, MA, United States (poster).
- Rubaltelli E., Agnoli S., Franchin L.** Sensitivity to affective information and investors' evaluation of past performance: An eye-tracking study. *New Directions in Decision Making Research: An Italian-Israeli Workshop*. June 2016, IDC Herzliya, Tel Aviv, Israel (oral presentation).
- Rubaltelli E., Agnoli S., Franchin L.** Sensitivity to affective information and investors' evaluation of past performance: An eye-tracking study. *SPUDM Conference*. August 2015, Budapest, Hungary (oral presentation).
- Rubaltelli E., Hysenbelli D., Dickert S., Slovic P.** Cost for the donor and benefit for the receivers: An explanation of psychophysical numbing. *SPUDM Conference*. August 2015, Budapest, Hungary (oral presentation).
- Rubaltelli E., Agnoli S., Rancan M., Pozzoli T.** Emotional intelligence and risk taking in investment decision-making. *Behavioral Finance Working Group Conference*. June 2014, Queen Mary University, London, United Kingdom (oral presentation).
- Rubaltelli E., Slovic P.** Donation decisions: A conflict between cost for the donor and benefit for the receivers. *SPUDM Conference*. August 2013, Barcelona, Spain (oral presentation).
- Rubaltelli E., Lotto L., Rumiati R., Ritov I.** Moral investing: Psychological determinants and implications. *SPUDM Conference*. August 2013, Barcelona, Spain (oral presentation).
- Rubaltelli E., Slovic P.** Donation decisions: A conflict between cost for the donor and benefit for the receivers. *TEAP Conference*. April 2013, Vienna, Austria (oral presentation).
- Rubaltelli E., Lotto L., Ritov I., Rumiati R.** Socially responsible investing: Moral values, inaction, and disappointment. *Temptation and Moral Behavior Workshop*. December 2012, Ben Gurion University, Israel (oral presentation).

- Rubaltelli E.**, Agnoli S. Trait emotional intelligence and consumers' preference for cause-related marketing campaigns. *Judgment and Decision Making Annual Meeting*. November 2012, Minneapolis, MN, United States (poster).
- Dickert S., **Rubaltelli E.**, Slovic P. Response mode, compatibility, and dual-process in the evaluation of simple gambles: An eye-tracking investigation. *Judgment and Decision Making Annual Meeting*. November 2012, Minneapolis, MN, United States (oral presentation).
- Rubaltelli E.**, Agnoli S., Rancan M. Investing behavior and the positive side of emotion. *TIBER Conference*. August 2012, Tilburg, Netherlands (poster).
- Rubaltelli E.**, Agnoli S. The emotional cost of charitable donations. *TEAP Conference*. April 2012, Mannheim, Germany (oral presentation).
- Rubaltelli E.**, Scrimin S., Leo I. Growing up makes you evil: School-age children do not cheat. *Society for Judgment and Decision Making Annual Meeting*. November 2011, Seattle, WA, United States (poster).
- Rubaltelli E.**, Agnoli S. The emotional cost of charitable donations. *Society for Judgment and Decision Making Annual Meeting*. November 2011, Seattle, WA, United States (poster).
- Gavaruzzi T., Paolacci G., **Rubaltelli E.** Same world, different perceptions: Units of measurements affect judgments. *23<sup>rd</sup> SPUDM Conference*. August 2011, Kingston upon Thames, United Kingdom (poster).
- Rubaltelli E.**, Tomelleri S., Tessari T., Hysenbelli D. Different types of cash money influence people's purchase experience. *Society for Judgment and Decision Making Annual Meeting*. November 2010, Saint Louis, MO, United States (poster).
- Rubaltelli E.**, Rumiati R., Slovic P. Loss aversion and the comparative nature of affective reactions. *Society for Judgment and Decision Making Annual Meeting*. November 2009, Boston, MA, United States (oral presentation).
- Rubaltelli E.**, Rumiati R., Slovic P. Loss aversion and the comparative nature of affective reactions. *22<sup>nd</sup> SPUDM Conference*. August 2009, Rovereto, Italy (oral presentation).
- Rubaltelli E.**, Baghi I., Tedeschi M. Cause-related marketing: The role of mental accounting, price and product type. *Society for Judgment and Decision Making Annual Meeting*. November 2008, Chicago, IL, United States (poster).
- Rubaltelli E.**, Pasini G., Rumiati R., Olsen R.A., Slovic P. The influence of affective reactions on investment decisions. *Behavioral Economics and Experimental Economics Conference*. May 2007, Lyon, France (oral presentation).
- Rubaltelli E.**, Slovic P. Affect framing and the processing of negations. *10<sup>th</sup> BDRM Conference*. June 2006, Santa Monica, CA, United States (poster).
- Rubaltelli E.**, Slovic P. Joint versus separate evaluation: The effect of affect framing. *20<sup>th</sup> SPUDM Conference*. August 2005, Stockholm, Sweden (oral presentation).
- Rubaltelli E.**, Tedeschi M., Rubichi S., Savadori L., Rumiati R. Choosing and rejecting a candidate for a managerial role: The effect of enriched and impoverished alternatives. *9<sup>th</sup> BDRM Conference*. March 2004, Fuqua Business School, Duke University, Durham, NC, United States (poster).