

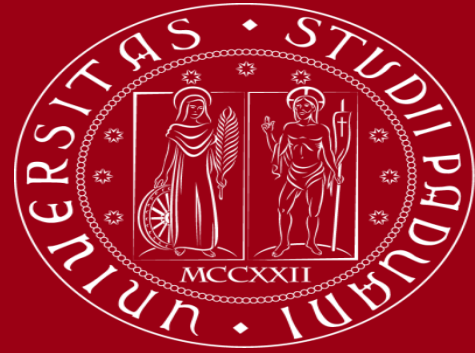
UNIVERSITÀ  
DEGLI STUDI  
DI PADOVA

# Graduate degree courses

Dipartimento di Scienze Economiche e Aziendali “Marco Fanno”

*Servizio Orientamento*

*March 2019*

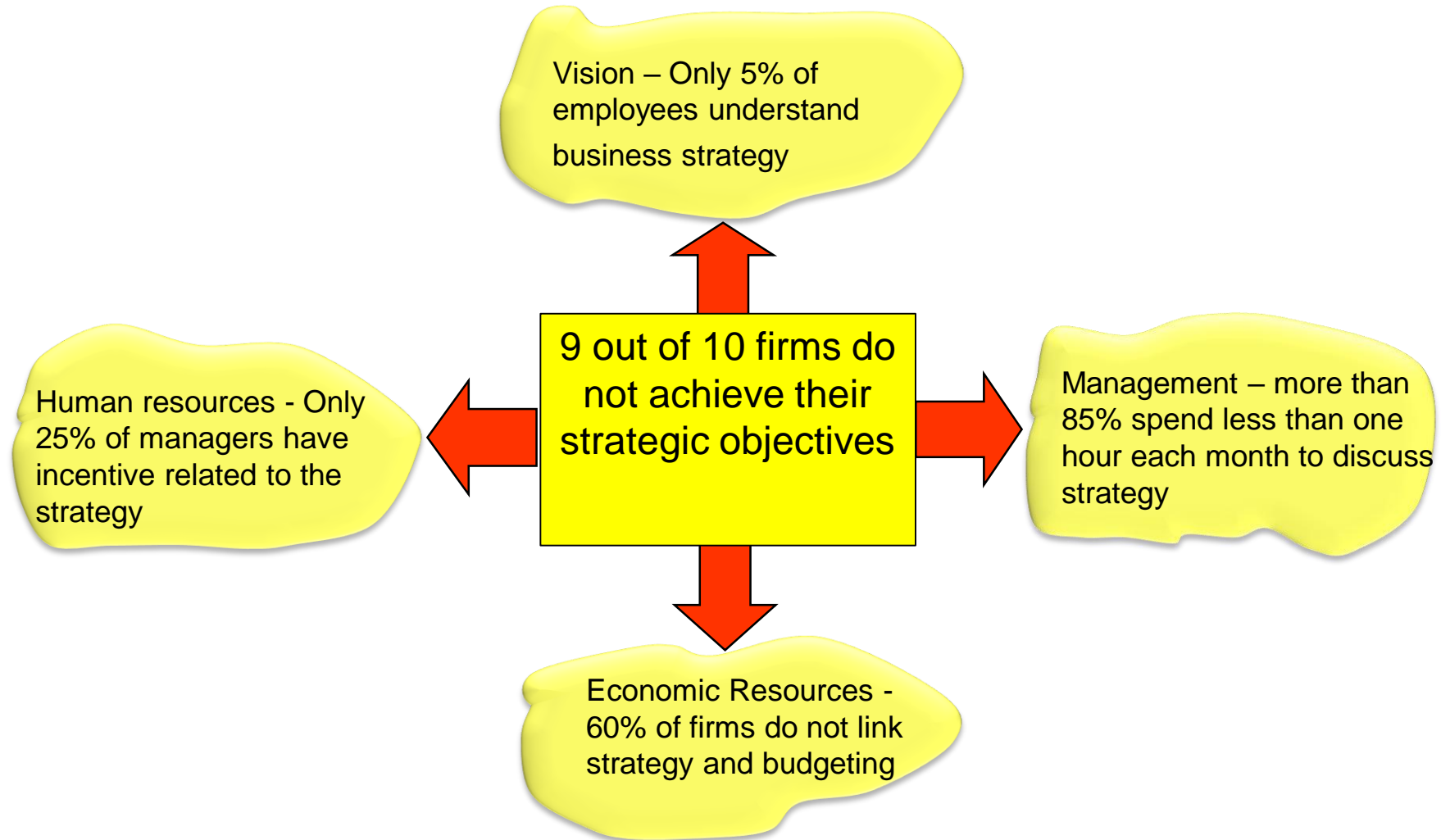


UNIVERSITÀ  
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**Business Administration (BA)**

# MBA

## Global Dynamic and Stimulating



# MBA

## Global Dynamic and Stimulating



### ➤ Aim

- ✓ Our graduate degree in business administration is a course in general management that develops future managers for international firms that need to grow and continually adapt to an ever changing competitive environment

### ➤ Skills and competences

- ✓ Analyzing and comprehending the macroeconomic environment
- ✓ Tools and skills to develop the right growth strategies, designing and executing them
- ✓ Advanced competence in the main functional areas
- ✓ Analytical skills on problem-solving
- ✓ Relational competencies on leadership and teamwork

# MBA

## Global Dynamic and Stimulating

### ➤ Job opportunities

- ✓ Managerial careers in different functional areas of manufacturing and service firms:
  - Strategic planning
  - Financial accounting, budgeting and investment evaluation
  - Organizational development and human resources management
  - Marketing
  - Operations, logistics and supply chain
- ✓ Managerial and strategic consulting firms
- ✓ Auditing and financial accounting consulting firms



# MBA

## Global Dynamic and Stimulating

### ➤ Two curricula

- ✓ **Accounting and Finance:** mainly focused on Financial accounting; Auditing; Finance; International taxation
- ✓ **Management:** mainly focused on Corporate Strategy; Organization behavior; Operations and Logistics; Marketing



# MBA

## Global Dynamic and Stimulating



### ➤ The course:

- ✓ Two-years, English-taught
- ✓ Courses held in four terms
- ✓ International environment



# MBA

## Global Dynamic and Stimulating



	<b>ACCOUNTING AND FINANCE</b>	<b>MANAGEMENT</b>
1° YEAR  1° TERM	<ul style="list-style-type: none"> <li>• Advanced Financial Accounting (9)</li> <li>• Mathematics for financial Risks and Derivatives (9)</li> <li>• International Macroeconomics (10)</li> <li>• English for Economics and Business (1)</li> </ul>	<ul style="list-style-type: none"> <li>• Advanced Financial Accounting (9)</li> <li>• Industrial Organization and Business History (12)</li> <li>• International Business and Contracts Law (9)</li> <li>• English for Economics and Business (1)</li> </ul>
1° YEAR  2° TERM	<ul style="list-style-type: none"> <li>• Advanced Corporate Finance (9)</li> <li>• Banking: Financial and Risk Management (6)</li> <li>• Risk and Performance Measurement (7)</li> <li>• Advanced International Tax Law (10)</li> </ul>	<ul style="list-style-type: none"> <li>• Advanced Corporate Finance (9)</li> <li>• Statistics for Management (8)</li> <li>• Organization Development and Behavior (10)</li> <li>• Game theory and strategic management (6)</li> </ul>



# MBA

## Global Dynamic and Stimulating



	Accounting and Finance	Management
2° YEAR  1° TERM	<ul style="list-style-type: none"> <li>• Business Plan (9)</li> <li>• Banking: Capital Markets (6)</li> <li>• Finance and Real Option (6)</li> </ul>	<ul style="list-style-type: none"> <li>• Business Plan (9)</li> <li>• Advanced Marketing(9)</li> </ul>
2° YEAR  2° TERM	<ul style="list-style-type: none"> <li>• Accounting for Financial Instruments and Institutions (6)</li> <li>• Mergers, Acquisition and Corporate Restructuring (6)</li> </ul> <p>12 «CFU electives»</p> <p>Thesis (14)</p>	<ul style="list-style-type: none"> <li>• Mergers, Acquisition and Corporate Restructuring (6)</li> <li>• Advanced Operations Management (6)</li> </ul> <p>12 «CFU electives»</p> <p>Thesis (14)</p>

# MBA

## Global Dynamic and Stimulating



- Teamwork
- Case studies
- Simulations
- Managers and professionals as teachers
- Study tours to leading firms
- International and national Internships



# MBA

## Global Dynamic and Stimulating



Students satisfaction and Job Market	Almalaurea 2017
Employment rate after one year	75,6%
Employment rate after three years	91,8%
Unemployment rate after one year	6,9%
Unemployment rate after three years	3,7%

# Where do I study?

Department of Economics and Management

Via del Santo, 33

[www.economia.unipd.it](http://www.economia.unipd.it)



- Class rooms – via U. Bassi, 1
- Class rooms – via U. Bassi, 2

# Why Should I Choose Padova?

*DSEA is a department of excellence!!*

*The Department of Economics and Management "Marco Fanno" of the University of Padova is selected as department of excellence by ANVUR (Italian National Agency for the Evaluation of University and Research Systems) to access 271 million euros provided annually, for the five-year period from 2018-2022, to strengthen and enhance research excellence.*





**dSEA**

Graduate Course in Business Administration  
#BA 2019-2020

# Admission Process

# Admission to our courses

## How to access #1



1. Have a bachelor's degree or a three-year university diploma
  - Indicatively By October 2019 (or, at the latest, December 2019 “Graduating within the year in progress”- Reference to be made to the admission bulletin)
2. Have Passed validated and registered credits in the fields indicated in the course requirements, at the date of submission of pre-enrolment application
3. Admission test

# Admission to our courses

## How to access #1

- Application for pre-enrolment online  
(Reference to be made to the admission bulletin)
  - ✓ Admission bulletin
  - ✓ The procedures and timelines are defined in the Admission bulletin
  - ✓ Payment of MAV for every single graduate course that one wishes to apply





# Admission to our courses

## How to access #1

- Students need to submit a prior application for evaluation of Minimum curricular requirements
  - ✓ Please pay special attention to insert correctly : Fiscal code, SSD, CFU e marks
  - ✓ It is obligatory for each graduate course
  - ✓ A sum will be charged for each evaluation requested for by the student



# Admission to our Courses

## Minimum Curricular Requirements #2



CFU minimum	Scientific area Economics		Scientific area Statistics- Mathematics		Scientific area Business Administration and Management		Scientific area Law	
<b>BUSINESS ADMINISTRATION</b>	<b>10</b>	SECS-P/01; SECS-P/02; SECS-P/03	<b>10</b>	SECS-P/05; SECS-S/01; SECS-S/03; SECS-S/06; MAT/05; MAT/06; MAT/08; MAT/09	<b>30</b>	SECS-P/07; SECS-P/08; SECS-P/09; SECS-P/10; SECS-P/11; ING- IND/35	<b>0</b>	

**Note: disciplinary areas (SSD) characterizing each field**

# Admission to our Courses

## Criteria for Admission #3

The total score is given by the sum of the weighted average of the minimum requirements + the test result as follows:

Masters	Exams weighted average (as on minimum requirements)	Test score	Determination of admission threshold relative to total score
Business Administration	<b>30</b>	<b>70</b>	<b>60%</b>

Note: exams in SSD different than those indicated in the previous slide will not be considered

**NB: The graduation score is not considered**



### Compulsory Test

- When?
  - ✓ Indicatively in July (Please make reference to the admission bulletin)
- How?
  - ✓ Questionnaire with multiple choice questions (Paper based - not online)
- What?
  - ✓ Each course will have a different test
  - ✓ 30 multiple choice questions in 70 minutes



# Student Resources



## **International relations office**

[international.economia@unipd.it](mailto:international.economia@unipd.it)

## **Stage & Placement service**

[stage.economia@unipd.it](mailto:stage.economia@unipd.it)

## **Tutoring service**

[tutor.economia@unipd.it](mailto:tutor.economia@unipd.it)

## **Career Counseling**

[monica.amoruso@unipd.it](mailto:monica.amoruso@unipd.it)



**Internationalization**

# International Relations Office



- 64 Erasmus+ agreements for a total of 232 grants (142 under-graduate and 90 masters)
  - ✓ 136 outgoing students
  - ✓ 156 incoming students

- Continuous assistance before, during and after departure
- Assistance in choosing study plan and its equivalence to the courses held in Unipd
- Promotion and information on opportunities to undertake an international experience
- Incoming student support

# International Relations Office



## ➤ **Double Degree**

- ✓ USA – Baruch College (Accounting and Finance)
- ✓ France – Clermont Ferrand

## ➤ **dSEA – Overseas Exchanges**

- ✓ USA – Ross Business School;
- ✓ INDIA – Rajagiri School of Business;
- ✓ COLOMBIA – Universidad del Rosario;
- ✓ TAIWAN – National Tsing Hua University;
- ✓ China – The Chinese university of Hong Kong;
- ✓ China – Shanghai university of Finance and Economics;
- ✓ Russia – National Research university of Higher school of Economics

## ➤ **International Summer Programme in Management**

- ✓ CHINA – University of Guangzhou

## ➤ **Bilateral Agreements of the university extra UE**

- ✓ US – Boston
- ✓ AUSTRALIA – Sydney
- ✓ BRAZIL – 7 Atenei
- ✓ CHINA – Guangzhou / Hong Kong
- ✓ RUSSIA – Moscow





# Stage and Placement

# Stage & Placement Service

- 6048 stage initiated in 19 years (from a.y. 1997/98 to 2017/18)
  - ✓ 305 internships initiated in a.y. 2017/18
  - ✓ 312 Stage abroad in the last 12 years
- 2000 Companies that have hosted Economics students in stage for the past 12 years
- 22 Foreign countries where Economics students have done stage for the past 12 years

- Management of stage requests
- Publication and online management of formative offers
- Administrative support
- Training and accompanying students towards stage
- Individual counseling for writing CV



# Stage&Placement Service

## Some of our International Partners

- Sharemyclick SL – Spain
- Bpv Finance International – Ireland
- Joint Stock Company UniCredit Bank – Russia
- Webschmiede GmbH – Germany
- Project for People Onlus – India
- Portfolio Control GmbH - Germany



- Camera Commercio - Belgium
- Travix International B.V. – Holland
- Mediolanum International Funds – Ireland
- Intelligent Positioning – UK
- Ferrero Ltd – UK
- MyBrain Technologies - France



# Stage&Placement Service

## Italian Partners



- Aspiag Service srl
- Morellato SpA
- Agenzia delle Entrate
- Veneto Agricoltura
- SIT SpA
- Safilo SpA
- Carel Industriars SpA
- Electrolux
- Geox
- GlaxoSmithKline
- Gruppo Coin
- OVS SpA
- Porsche Italia
- Bottega Veneta
- Gucci
- PAM Panorama SpA
- Luxottica
- Morellato Spa



- Moncler
- Decathlon
- Lagardère Food Services
- L'Oreal Italia
- Unox
- Assicurazioni Generali
- Intesa Sanpaolo
- Banca Mediolanum
- Banca Popolare Etica
- Banca Popolare di Vicenza
- H-Farm
- Azienda Ospedaliera Padova
- Deloitte
- KPMG
- PWC
- Sinedi srl



## ➤ Tutoring Service

- ✓ Provide tools to set up a work plan that enhances students' ability to manage time factor by identifying effective and efficient methods for studying and preparing for exams
- ✓ To develop in students an individual capacity to construct study objectives

## ➤ Career counseling

- ✓ Helps a student during the process of self-evaluation
- ✓ Recognizes the skills and the potential of the student
- ✓ Guidance in planning personal professional profile

# Our Social Channels



DSEA – Dipartimento di Scienze Economiche e Aziendali Unipd



<https://www.linkedin.com/school/dsea-unipd/>



[https://www.instagram.com/dsea\\_unipd/](https://www.instagram.com/dsea_unipd/)

# For more information

For information about Admission Call and Procedure



[informazioni.economia@unipd.it](mailto:informazioni.economia@unipd.it)

For information about Course Structure and content



[tutor.economia@unipd.it](mailto:tutor.economia@unipd.it)

