



UNIVERSITÀ
DEGLI STUDI
DI PADOVA

Graduate degree courses

Dipartimento di Scienze Economiche e Aziendali
“Marco Fanno”
Servizio Orientamento

May 2018



UNIVERSITÀ
DEGLI STUDI
DI PADOVA

Business Administration - MBA

LM-77, Scienze Economico-Aziendali

Aim

Program

Job Opportunities



Global, Dynamic & Stimulating





Global, Dynamic & Stimulating

■ Aim

- ✓ Our graduate degree in business administration is a course in general management that develops future managers for international firms that need to grow and continually adapt to an ever changing competitive environment

■ Skills and competencies

- ✓ Analyzing and comprehending the macroeconomic environment
- ✓ Tools and skills to develop the right growth strategies, designing and executing them
- ✓ Advanced competence in the main functional areas
- ✓ Analytical skills on problem-solving
- ✓ Relational competencies on leadership and teamwork



- Job opportunities
 - ✓ Managerial careers in different functional areas of manufacturing and service firms:
 - ✓ Strategic planning
 - ✓ Financial accounting, budgeting and investment evaluation
 - ✓ Organizational development and human resources management
 - ✓ Marketing
 - ✓ Operations, logistics and supply chain
 - ✓ Managerial and strategic consulting firms
 - ✓ Auditing and financial accounting consulting firms



- Two curricula
 - ✓ **Accounting and Finance:** mainly focused on Financial accounting; Auditing; Finance; International taxation
 - ✓ **Management:** mainly focused on Corporate Strategy, Organization behavior; Operations and Logistics; Marketing



Global, Dynamic & Stimulating

- The course:
 - ✓ Two-years, English-taught
 - ✓ Courses on four terms
 - ✓ International environment





Global, Dynamic & Stimulating

	Accounting and Finance	MANAGEMENT
1° YEAR 1° TERM	<ul style="list-style-type: none">• Advanced Financial Accounting (9)• Advanced International Tax Law (10)• Mathematics for financial Risks and Derivatives (9)• English for Economics and Business (1)	<ul style="list-style-type: none">• Advanced Financial Accounting (9)• Industrial Organization and Business History (12)• International Business and Contracts Law (9)• English for Economics and Business (1)
1° YEAR 2° TERM	<ul style="list-style-type: none">• Advanced Corporate Finance (9)• Banking: Financial and Risk Management (6)• Risk and Performance Measurement (7)• International Macroeconomics (10)	<ul style="list-style-type: none">• Advanced Corporate Finance (9)• Statistics for Management (8)• Organization Development and Behavior (10)• Game theory and strategic management (6)



Global, Dynamic & Stimulating

	Accounting and Finance	Management
2° YEAR 1° TERM	<ul style="list-style-type: none">• Business Plan (9)• Banking: Capital Markets (6)• Finance and Real Option (6)	<ul style="list-style-type: none">• Business Plan (9)• Advanced Marketing(9)• Advanced Operations Management (6)
2° YEAR 2° TERM	<ul style="list-style-type: none">• Accounting for Financial Instruments and Institutions (6)• Mergers, Acquisition and Corporate Restructuring (6) <p>12 «CFU electives»</p> <p>Thesis (14)</p>	<ul style="list-style-type: none">• Mergers, Acquisition and Corporate Restructuring (6) <p>12 «CFU electives»</p> <p>Thesis (14)</p>



Global, Dynamic & Stimulating



- Teamwork
- Case studies
- Simulations
- Managers and professionals as teachers
- Study tours to leading firms
- International and national Internships



Global, Dynamic & Stimulating



Students satisfaction and Job Market	Almalaurea 2016
Positive evaluation of the program	89%
Employment rate after one year	87%
Employment rate after three years	95%
Unemployment rate after one year	7%
Unemployment rate after three years	2.6%



Department of Economics and Management

Via del Santo, 33

www.economia.unipd.it

- Class rooms – via U. Bassi, 1
- Class rooms – via del Santo, 22
- Class rooms – viale G. Colombo, 3



Why should I choose Padova?

DSEA is a department of excellence!!

The Department of Economics and Management "Marco Fanno" of the University of Padova is selected as department of excellence by ANVUR (Italian National Agency for the Evaluation of University and Research Systems) to access 271 million euros provided annually, for the five-year period from 2018-2022, to strengthen and enhance research excellence.



1. Have a bachelor's degree or a three-year university diploma.
 - By 19th October 2018 (or, at the latest, by 31st December 2018 “Graduating within the year in progress”)
2. Have Passed validated and registered credits in the fields indicated in the course requirements, at the date of submission of pre-enrollment application.
3. Admission test



- Application for pre-enrollment online (between 11 June to 12 July 2018)
 - Admission bulletin
 - The procedures and timelines are defined in the Admission bulletin
 - Payment of MAV for every single graduate course that one wishes to apply.



- Students need to submit a prior application for evaluation of Minimum curricular requirements
 - Please pay special attention to insert correctly :
Fiscal code, SSD, CFU e marks
 - It is obligatory for each graduate course.
 - A sum will be charged for each evaluation requested for by the student.



Admission into our courses Minimum Curricular Requirements #2

CFU minimum	Scientific area Economics	Scientific area Statistics- Mathematics	Scientific area Management	Scientific area Law
BUSINESS ADIMINISTRATION	10 SECS-P/01; SECS-P/02; SECS-P/03	10 SECS-P/05; SECS-S/01; SECS-S/03; SECS-S/06; MAT/05; MAT/06; MAT/08; MAT/09	30 SECS-P/07; SECS-P/08; SECS-P/09; SECS-P/10; SECS-P/11; ING- IND/35	0

Note: disciplinary areas (SSD) characterizing each field



Admission into our courses

Criteria for admission #3

The total score is given by the sum of the weighted average of the minimum requirements + the test result as follows

Masters	Exams weighted average (as on minimum requirements)	Test score	Determination of admission threshold relative to total score
Business Administration	30	70	60%

Note: exams in SSD different than those indicated in the previous slide will not be considered

NB: The graduation score is not considered



Compulsory Test

- **When?**
 - **July 24, 2018**
- **How?**
 - Questionnaire with multiple choice questions (Paper based - not online)
- **What?**
 - Each course will have a different test
 - 30 multiple choice questions in 70 minutes



International relations office

international.economia@unipd.it

Stage & Placement service

stage.economia@unipd.it

Tutoring service

tutor.economia@unipd.it

Skills assessment

Monica.amoruso@unipd.it



- **Constant assistance before, during and after departure**
- **Assistance in the choice of study plan and its recognition**
- **Promotion and information on opportunities to undertake an international experience**
- **Incoming student support and integration events**

- **70 Erasmus agreements for a total of 257 grants (180 undergraduate and 93 masters)**
 - ✓ 170 outgoing students
 - ✓ 150 incoming students



➤ **Double Degrees**

- **FRA** – Clermont Ferrand
- **USA** – Baruch College

➤ **dSEA – Overseas Exchanges**

- **USA** – Ross Business School;
- **INDIA** – Rajagiri School of Business;
- **COLOMBIA** – Universidad del Rosario;
- **TAIWAN** – National Tsing Hua University

➤ **International Summer Programmes in Management**

- **CHINA** – University of Guangzhou

➤ **Bilateral Agreements of the university extra UE**

US – Boston / **AUS** – Sydney / **BRAZIL** – 7 Atenei / **CANADA** –
Concordia / **CHINA** – Guangzhou / **RUSSIA** – Moscow, Perm ,
Saint Petersburg





- Receiving stage requests
- Publication and online management of offers
- Administrative support
- Training and accompanying students towards stage
- Individual counselling for writing CV

- **5623** stage initiated in 18 years (from a.y. 1997/98 to 2016/17)
 - 323 internships initiated in a.y. 2016/17
 - **292** Stage abroad in the last 11 years
- **1800** Companies that have hosted Economics students in stage for the past 10 years
- **21** Foreign countries where Economics students have done stage for the past 11 years



Some of our international partners...

- Sharemyclick SL - Barcelona
- Bpv Finance International – Ireland
- Joint Stock Company UniCredit Bank – Russia
- Webschmiede GmbH – Germany
- Project for People Onlus – India
- Portfolio Control gmbh - Germany
- Camera Commercio - Bruxelles
- Travix International B.V. - Holland
- Mediolanum International Funds - Ireland
- Intelligent Positioning - UK
- Ferrero Ltd – UK
- MyBrain Technologies - France





Aspiag Service srl
Morellato SpA
Agenzia delle Entrate
Veneto Agricoltura
SIT SpA
Safilo SpA

Carel Industriars SpA
Electrolux
Geox
GlaxoSmithKline
Gruppo Coin
OVS SpA
Porsche Italia
Bottega Veneta
Gucci
PAM Panorama SpA
Luxottica
Morellato Spa

Moncler
Decathlon
Lagardère Food Services
L'Oreal Italia
Unox

Assicurazioni Generali
Intesa Sanpaolo
Banca Mediolanum
Banca Popolare Etica
Banca Popolare di Vicenza

H-Farm
Azienda Ospedaliera Padova
Deloitte
KPMG
PWC
Sinedi srl



- **Tutoring Service**
 - ✓ Provide tools to set up a work plan that enhances students' ability to manage time factor by identifying effective and efficient methods for studying and preparing for exams
 - ✓ To develop in students an individual capacity to construct study objectives

- **Skills Assessment**
 - ✓ Helps a student during the process of self-evaluation
 - ✓ Recognizes the skills and the potential of the student
 - ✓ Guidance in planning personal professional profile.



For more information

- Clarifications on admission bulletins and procedures

informazioni.economia@unipd.it

- Clarification on content and structure of the courses

Tutoring Service

tutor.economia@unipd.it